



HP Europe, B.V.
Amsterdam Meyrin Branch
154 Route du Nant d'Avril
1217 Meyrin
Switzerland

www.hp.com

TALABAT AL MAKTAB CO LTD
Al-SulaiExit-17
11314, Riyadh
Saudi Arabia

23 April 2020

Dear Partner,

Thank you for your cooperation in the recent **Channel Partner Protection Audit (CPPA)**¹ of HP-branded and Samsung-branded supplies ("HP Supplies") conducted in your company at the address, during the date and by the auditor indicated below:

Name of company: **TALABAT AL MAKTAB CO LTD**
1st address to inspect: Ezorder - Al-SulaiExit-17, 11314, Riyadh, Saudi Arabia
Name of auditor(s): Naeem Thaikandy
Date: 12.02.2020

Our auditor did not find any cartridges that are counterfeit, grey marketed or otherwise unauthorised for resale by you², in the premises indicated above on the date of the audit.

Consequently, we are glad to confirm your status as an HP partner as per your HP Partner Agreement. In addition, we grant you permission to carry the statement '*Audited by HP FY20 – genuine HP supplies products in stock on 12.02.2020*' for the remainder of HP's fiscal year 2020 (i.e. until 31 October 2020). You are eligible to communicate your status including this statement to your customers.

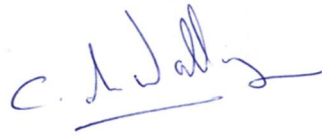
¹ Also referred to as Channel Partner Brand Protection Audits, Channel Partner Anti-Counterfeit Audits (CPAAs).

² Unauthorised cartridges include: (1) counterfeit cartridges; (2) grey market cartridges also referred as parallel imports (i.e. original HP cartridges that have been imported from another country or region without authorisation from HP as the brand owner. Grey marketing is contractually prohibited for HP partners and a trademark infringement in various countries, e.g. in the European Economic Area and Switzerland); (3) managed cartridges (called "MPS SKUs", or "MC-SKUs) only intended for MPS deal at partners that are not Premier or Select Managed Component Partners; and (4) Contractual Supplies (called C-SKUs) which are commercialised under a distinctive "white box" packaging and are heavily discounted to fulfil approved Supplies Big Deal (SBD) or Managed Print Service (MPS) end user deals, but which are diverted to other partners or end customers.

Please note that your company may be randomly selected at any time for another CPPA. If your company fails to successfully pass a future audit, you are required to remove all references of passing a CPPA in your promotional material. If you have any questions regarding the audit process, please contact your Partner Business Manager.

Yours sincerely,

HP Europe BV
Amsterdam, Meyrin Branch

A handwritten signature in blue ink, appearing to read 'C. De Wailly', with a horizontal line underneath.

Cyrille De Wailly
Head of Supplies EMEA

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